IHFA Housing Roundtable Updates Fall 2022

The following is a summary document with updates on IHFA's affordable housing activities across Idaho.

Homelessness

Continuum of Care (CoC)

The U.S. Department of Housing and Urban Development (HUD) recently announced awards for the FY2021 CoC competition. All currently existing projects were awarded renewal funding. Total funding for the Balance of State CoC is \$3,745,489, approximately \$187,000 higher than FY20 awards. All CoC renewal grants had a start date of July 1, 2022 and will run until June 30, 2023. The Continuum of Care Program is the largest source of federal grant funding for services and housing for those experiencing homelessness. By statute, CoC Program grants must be awarded through an annual NOFO to which nearly 400 Continuum of Care communities apply for grants for approximately 7,000 homeless services projects.

HUD also recently announced the start of the FY2022 CoC NOFO competition. In addition to this, a Supplemental Rural/Unsheltered CoC NOFO competition was also announced. IHFA is eligible to submit projects under both categories of this NOFO, with the maximum funding available expected to be \$3,484,298 under the Unsheltered Set Aside, and \$2,643,579 under the Rural Set Aside. IHFA is in the midst of submitting applications for both competitions, and will eagerly await HUD's award decisions in the coming year.

For more information, please refer to IHFA's Homelessness webpage.

COVID Response

IHFA continues to administer a federal award of approximately \$15 million of COVID relief funds through the ESG program. These funds are being used by agencies across Idaho to help prevent, prepare for and respond to COVID. Funding allocations and spending are continuously monitored and adjusted as needed. As of now, the program is schedule to end December 31, 2022.

Emergency Solutions Grant (ESG)

IHFA has concluded the 2022 ESG funding competition with over 40 projects submitting applications. Eligible organizations which were seeking funds, use these valuable resources to pay for emergency shelter, homelessness prevention, and rapid rehousing work, which they provide their communities. IHFA is in the process of awarding out \$1,103,073 in total funding to eligible organizations, with a start date of October 1, 2022.

For more information, please see IHFA's ESG webpage.

Housing Opportunities for Persons with AID/HIV

IHFA is seeking agencies interested in administering the Housing Opportunities for Persons with Aids (HOPWA) program in Southern and Eastern Idaho.

Information about any of these programs can be found here, or by contacting SNAP@IHFA.org.

Rental Assistance

IHFA's four branch offices located in Twin Falls, Idaho Falls, Lewiston, and Coeur d'Alene administer the HUD Housing Choice Voucher program in 34 of the 44 counties in Idaho. We administer our regular voucher program, which uses preferences to categorize applicants – 1) Terminally III applicants 2) Families with Children/Elderly/Disabled households 3) no preference. We also administer the Mainstream program for non-elderly persons with disabilities (a member of the household is a non-elderly person with a disability – 177 vouchers); Mainstream for non-elderly disabled persons exiting institutions or at risk of placement in an institution or homeless or at risk of homelessness (50 vouchers); Mainstream for non-elderly disabled persons who are living in rapid rehousing or permanent supportive housing who were previously homeless (38 vouchers); Veterans Affairs Supportive Housing vouchers (VASH) VA referral program (185 vouchers), and Emergency Housing Vouchers for homeless applicants (referral only through Access Points - 114 vouchers).

IHFA wait times are at an unprecedented low with the following wait times for qualifying applicants:

Idaho Falls: 15 to 17 months Twin Falls: 4 to 6 months Lewiston: 4 to 6 months

Coeur d'Alene: 13 to 15 months

IHFA continues to administer an <u>emergency rental assistance program</u> in response to the housing instability experienced by many renters as a result of the pandemic. This program offers emergency rent and utility assistance to renters earning less than 80% of the area median income for a period of up to 15 months. Both retroactive and prospective assistance is available. A program flyer and other promotional material are available for distribution and can be accessed here.

Project Finance

For an updated list of income-based or subsidized properties across Idaho within IHFA's Compliance portfolio look at the "Affordable Projects" in each region, here.

Also, for a current report on the impact of IHFA's Collateral Support Program for small businesses, click <u>here.</u>

HOME

IHFA's annual HOME allocation is \$5.9 million. This amount was included as part of the recently passed Congressional budget on March 10, 2022. HOME funds will be made available in two competitive

application rounds – multi-family (concluded in August) and single-family (late fall). HOME funds exist to create housing opportunities for households earning less than 80% of Area Median Income.

HTF

The Housing Trust Fund (HTF) was also included in the Congressional budget recently approved. IHFA will receive \$2.9 million in funding. Funding was made available in August for multi-family housing. HTF funds must serve households earning less than 30% Area Median Income.

HOME-ARP

In March 2021, President Biden signed the American Rescue Plan Act of 2021 into law. Part of this plan allocated funding through the HOME program. IHFA has received \$19.46 million of HOME-ARP funding. IHFA has received approval on the allocation plan for expending the funds. The first application cycle will be for operation and capacity building of non-profits. Each non-profit can receive up to \$50,000 and must be able to provide supportive services directly to qualifying populations within 24 months. A qualifying population meets a definition of homelessness. Early spring 2023, IHFA will release an application cycle for rental housing, primarily focused on permanent supportive housing.

The Home Partnership Foundation

Avenues for Hope Housing Challenge: The 12th annual online campaign will be held December 12-31, 2022. Registration is now open through November 4th via www.avenuesforhope.org. We welcome nonprofits and school districts that provide housing and/or supportive services to participate. New campaign sponsors are also needed to help fund the \$300,000+ prize pool and matching funds. Please direct any questions to Deanna Ward at deannaw@ihfa.org or 208-331-4756.

Housing Information and Referral Center (HIRC) | Housingidaho.com

IHFA's Housing Resources Coordinator continues to make housing referrals for any and all stakeholders. IHFA contracts with Socialserve.com to provide a toll-free bilingual Call Center at 1.877.428.8844 and a free rental listing and locator service at housingidaho.com / viviendaidaho.com. As of September 22, 2022, there were 1,355 landlords representing 3,479 listings and 20,827 units posted to the site, with 261 units (1.25%) showing as available. The site averaged 2,418 visits per month during the second quarter of 2022.

Beyond individual support and referrals, the HIRC offers housing needs assessment, fair housing, accessibility, and research and planning tools to land-use, community and economic professionals, and local or regional partners. Recent and pending collaboration includes the WeCAN Peer Learning Network, Idaho APA Chapter, Idaho Access Project, Rural Development Initiative, Consortium for Idahoans with Disabilities, Association of Idaho Cities, Community Health Needs Assessment, Connected Canyon County Initiative, the Community Development Council, and Idaho Rural Partnership.

2022 Analysis of Impediments | Data Dashboard

The Analysis of Impediments to Fair Housing Choice, or AI examines barriers to housing choice in the State of Idaho. This is a joint effort between the Idaho Housing and Finance Association (IHFA) and Idaho Commerce (Commerce). The study identifies housing needs and trends during the past five years and the role of housing choice and diversity in Idaho's overall economic and employment health. It also describes those with the greatest housing needs along with private and public sector barriers to housing choice. Finally, the findings help us understanding the role of housing choice in both individual access to economic opportunity and broader state and local economic development and resilience. Download and view the AI; visit the related data dashboard.

Fair Housing

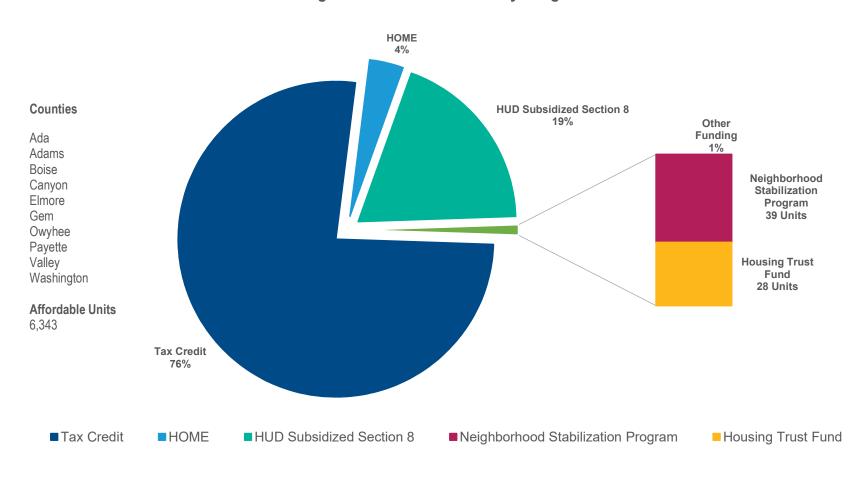
IHFA continues to distribute fair housing education and outreach materials for landlords, renters, realtors, housing advocates, managers, owners, and other stakeholders. Visit IHFA's <u>Fair Housing page</u> to access unique videos and free print materials.

IHFA continues to maintain www.farihousingforum.org on behalf of our Idaho Fair Housing Forum (IFHF) partners. The IHFHF meets each month to pursue conversations and training that support our shared fair housing responsibilities, collaboration and planning goals. For more information, contact erikk@ihfa.org or visit New IFHF Schedule.

COVID-19

Stay up to date on IHFA's COVID-19 response programs through our COVID-19 page.

Region III Affordable Units by Program



PROJECT NAME	CITY	FUNDING PROGRAMS	TYPE	AFFORDABLE UNITS
12th & River Street	Boise	Tax Credit	Senior	53
Adare Manor	Boise	Tax Credit & HOME	Family	120
Amber Cove	Weiser	Tax Credit	Elderly	24
Apple Pointe	Boise	Tax Credit	Family	32
Arbor Crossing	Boise	Tax Credit	Family	96
Ashton Place Apartments	Caldwell	Tax Credit & HOME	Family	47
Autumn Court Apartments	Emmett	Tax Credit & HOME	Elderly	29
Berkshire Apartments	Nampa	Tax Credit & HOME	Family	47
Brandon Bay	Payette	Tax Credit & HOME	Family	27
Brent Manor	Payette	Tax Credit	Family	32
Brentwood Manor	Boise	Tax Credit	Family	80
Brittas Bay	Weiser	HOME	Family	7
Cassia Court	Boise	Tax Credit	Family	18
Civic Plaza	Boise	Tax Credit	Family	297
Cleveland Square	Caldwell	Tax Credit	Senior	45
College Park	Caldwell	Tax Credit	Family	18
Colmar Village	Weiser	Tax Credit	Family	20
Colorado Gardens	Nampa	Tax Credit	Senior	45
Cottonwood Meadows	Eagle	Tax Credit & HOME	Elderly	42
Courtyards at Ridgecrest I	Nampa	Tax Credit & HOME	Family	47
Courtyards at Ridgecrest II	Nampa	Tax Credit & HOME	Family	48
Creekbridge Court Apartments	Nampa	Tax Credit	Family	45
Eagle Senior Village II	Eagle	HOME	Elderly	4
Emerald Court Apartments	Emmett	Tax Credit	Family	32
Foothills Apartments	Meridian	Tax Credit & HOME	Family	53
Franklin Grove	Boise	Tax Credit	Elderly	40
Galway Apartments	Nampa	Tax Credit	Family	55
Gateway Crossing	Nampa	Tax Credit	Family	72
Greenfield Village Apartments	Boise	Tax Credit	Family	75
Greystone Court	Caldwell	Tax Credit & HOME	Family	40
Hillcreek Apartments	Boise	Tax Credit	Family	44
Homedale Gardens	Homedale	Tax Credit	Elderly	23
HOPE Plaza	Caldwell	Tax Credit	Family	47
HOPE Plaza II	Caldwell	Tax Credit & HOME	Family	27
Idanha Apartments	Boise	Tax Credit	Family	39
Kenmare Trace	Payette	Tax Credit	Family	35
Las Brisas	Caldwell	Tax Credit & HOME	Senior	40
Leisure Village II Senior	Payette	HOME	Elderly	16
Leisure Village VIII	Middleton	HOME	Family	7
Linder Duplexes	Kuna	HOME & Housing Trust Fund	Family	4
Logan Park	Caldwell	Tax Credit	Elderly	50

PROJECT NAME	CITY	FUNDING PROGRAMS	TYPE	AFFORDABLE UNITS
Louise Garden	Payette	Tax Credit	Elderly	31
Mallard Cove Apartments	Caldwell	Tax Credit	Family	55
Mallard Pointe	Garden City	Tax Credit & HOME	Elderly	158
Maryland Village	Nampa	Tax Credit	Elderly	39
Maryland Village II	Nampa	Tax Credit & HOME	Elderly	31
Meadowbrook - Emmett	Emmett	Tax Credit & HOME	Family	35
Mercy Creek Apartments	Nampa	Tax Credit	Family	44
Mill Creek Commons	Middleton	Tax Credit & HOME	Family	34
Moon Valley	Star	Tax Credit	Family	32
New Hope Subdivision	Nampa	Tax Credit	Family	16
New Path Community Housing	Boise	Tax Credit & HOME	Family	40
North Parke Apartments I	Mtn. Home	Tax Credit & HOME	Family	34
North Parke Apartments II	Mtn. Home	Tax Credit & HOME	Family	35
Northside Nampa Housing	Nampa	Tax Credit	Family	25
Northwest Passage	Donnelly	Tax Credit	Family	32
Northwest Pointe	Boise	Tax Credit	Family	53
Nottingshire Apartments	Caldwell	Tax Credit	Family	40
Oak Park Village	Boise	Tax Credit	Family	154
Orchard Valley Apartments	Emmett	Tax Credit	Elderly	20
Parkview Apartments	Caldwell	Tax Credit	Family	77
Parkway 43 Townhomes	Garden City	Tax Credit	Family	18
Parkwood Apartments	Nampa	Tax Credit	Family	55
Patterson Apartments	Boise	Tax Credit	Family	20
Payette Plaza	Payette	Tax Credit	Elderly	24
Payette Townhouses	Payette	Tax Credit	Family	27
Pioneer Square Apartments	Boise	Tax Credit	Family	43
Portstewart Apartments	Caldwell	Tax Credit & HOME	Elderly	23
River Plaza	Boise	Tax Credit	Family	87
Riverbend Court I&II	Fruitland	Tax Credit	Family	39
Riverbend Court III	Marsing	Tax Credit	Family	12
Riverbend Court IV	Grand View	Tax Credit	Family	8
Riverview Homes	Boise	Tax Credit	Family	40
Ross Island at Moffat Cove	Emmett	Tax Credit	Family	36
Sagewood Sr. Apartments	Caldwell	Tax Credit & HOME	Senior	46
Shadow Mountain	Idaho City	Tax Credit	Family	14
Shannon Glenn at Riverside	Garden City	Tax Credit & HOME	Family	56
Sister's Villa	Eagle	Tax Credit	Elderly	49
Sky Ridge	Nampa	Tax Credit	Senior	63
Skyview Terrace Apartments	Mtn. Home	Tax Credit	Family	55
Springs I, The	McCall	Tax Credit	Family	35
Springs II, The	McCall	Tax Credit	Family	32
Stewart Avenue Apts.	Boise	Tax Credit	Family	16

PROJECT NAME	CITY	FUNDING PROGRAMS	ТҮРЕ	AFFORDABLE UNITS
Sunnyridge Village	Nampa	Tax Credit	Family	56
Syringa Village	Boise	Tax Credit	Family	32
Towne Square II	Boise	Tax Credit	Family	79
Trailwinds, The	Garden City	Tax Credit	Family	57
Tramore Senior Apartments	Meridian	Tax Credit & HOME	Elderly	56
Treehouse Apartments	Boise	Tax Credit	Family	25
Valencia	Fruitland	Tax Credit & HOME	Elderly	42
Valley One Apartments	McCall	Tax Credit	Family	8
Valley Run Apartments	Kuna	Tax Credit & HOME	Family	32
Valor Pointe	Boise	Tax Credit	Veteran	26
Van Engelen Apartments	Nampa	Tax Credit	Senior	26
Vineyard at Broadmore	Nampa	Tax Credit & HOME	Senior	34
Vineyard at Broadmore II	Nampa	Tax Credit	Senior	27
Vineyard at Eagle Promenade	Boise	Tax Credit	Senior	27
Vineyard at Sycamore Place	Caldwell	Tax Credit & HOME	Senior	21
Vineyard Suites at Indian Creek	Caldwell	Tax Credit	Senior	49
Vineyard Suites on the Boulevard	Nampa	Tax Credit & HOME	Senior	45
Washington Square	Meridian	Tax Credit	Family	41
Westside Comstock	Nampa	Tax Credit	Family	19
Westview Lofts	Caldwell	TC, HOME & Housing Trust Fund	Family	45
Wildwood	Weiser	Tax Credit & HOME	Family	24
Wylie Street Station	Boise	Tax Credit	Family	40

Total Multifamily Affordable Units: 4,516

Pending Housing Project List

PROJECT NAME	CITY	FUNDING PROGRAMS	TYPE	AFFORDABLE UNITS
6th & Grove Apartments	Boise	Tax Credit	Family	45
Celebration Acres	Boise	Tax Credit	Family	25
Hope Plaza III	Caldwell	Tax Credit & HOME	Family	25
Norfolk	Caldwell	Tax Credit	Senior	73
Sunset Landing	Caldwell	Tax Credit	Family	69
Vineyard Cottages Homedale	Homedale	Tax Credit	Senior	28

Total Pending Multifamily Units: 265

Multifamily Permanent Supportive Housing Units

PROJECT NAME	CITY	FUNDING PROGRAMS	ТҮРЕ	PSH UNITS
6th & Grove Apartments	Boise	Tax Credit	Family	3
Celebration Acres	Boise	Tax Credit	Family	2
Cleveland Square	Caldwell	Tax Credit	Senior	3
Colorado Gardens	Nampa	Tax Credit	Senior	1
HOPE Plaza II	Caldwell	Tax Credit	Family	2
Hope Plaza III	Caldwell	Tax Credit & HOME	Family	2
Mercy Creek Apartments	Nampa	Tax Credit	Family	3
New Path Community Housing	Boise	Tax Credit	Homeless	40
Nottingshire Apartments	Caldwell	Tax Credit	Family	1
Parkway 43 Townhomes	Garden City	Tax Credit	Family	1
Sky Ridge	Nampa	Tax Credit	Senior	4
Valor Pointe	Boise	Tax Credit	Veteran	26
Vineyard at Sycamore Place	Caldwell	Tax Credit & HOME	Senior	1
Vineyard Cottages Homedale	Homedale	Tax Credit	Senior	2
Vineyard Suites on the Boulevard	Nampa	Tax Credit & HOME	Senior	3
Westview Lofts	Caldwell	Tax Credit	Family	3

Total Multifamily Permanent Supportive Housing Units: 97

HUD Subsidized Housing Project List

PROJECT NAME	CITY	FUNIDNG PROGRAM	ТҮРЕ	AFFORDABLE UNITS
Amstutz	Glenns Ferry	Section 8	Elderly	12
Apple Pointe	Boise	Section 8	Family	30
ARC Living Resident Home	Boise	Section 8	Disabled	16
Bannock Arms Apartments	Boise	Section 8	Elderly	65
Centennial Manor	Boise	Section 8	Elderly	39
College Park Apartments	Caldwell	Section 8	Family	18
Cottage at Boise	Boise	Section 8	Disabled	15
Day Meadows	Mountain H	Section 8	Family	44
Della Manor	Weiser	Section 8	Family	24
Eagle Manor	Eagle	Section 8	Elderly	40
Emerald Court	Emmett	Section 8	Family	29
Franklin Grove	Boise	Section 8	Elderly	40
Friendship Manor I	Caldwell	Section 8	Elderly	29
Greenbriar	Boise	Section 8	Family	46
Greystone	Caldwell	Section 8	Family	40
Housing Southwest No 2	Payette	Section 8	Elderly	12
James Court	Meridian	Section 8	Family	50
Landmark Towers	Nampa	Section 8	Elderly	40
Leisure Village VI	Kuna	Section 8	Elderly	18
Oakhaven	Nampa	Section 8	Elderly	34
Payette Place Apartments	Payette	Section 8	Family	16
Payette Plaza Apartments	Payette	Section 8	Elderly	24
Payette Townhouses	Payette	Section 8	Family	27
Pioneer Square	Boise	Section 8	Family	44
Riverview Homes	Boise	Section 8	Family	40
Samaritan Village I & II	Boise	Section 8	Elderly	100
Shadow Mountain	Idaho City	Section 8	Family	14
Shoreline Plaza	Boise	Section 8	Elderly	80
Sunnyridge Village	Nampa	Section 8	Family	56
Sunset Manor V	Mountain H	Section 8	Elderly	16
Treehouse Apartments	Boise	Section 8	Family	25
Van Engelen	Nampa	Section 8	Elderly	27
Westside Estates	Weiser	Section 8	Family	15
Wildwood	Boise	Section 8	Family	40
Wylie Street Station	Boise	Section 8	Family	40

Total Project-Based Section 8 Units: 1,205

Single Family Rentals (1-4 units)

PROJECT NAME	CITY	FUNDING PROGRAMS	TYPE	AFFORDABLE UNITS
10070 & 10072 W Granger Ave	Boise	Neighborhood Stabilization Program	Single Family	2
1029 S Cherokee Ave	Emmett	Neighborhood Stabilization Program	Single Family	1
1069 E Crossbill Ct	Meridian	HOME	Single Family	1
107 Silver Sage Pl	Homedale	Neighborhood Stabilization Program	Single Family	1
1071 N Wilson St	Boise	Neighborhood Stabilization Program	Single Family	1
1073 N Wilson St	Boise	Neighborhood Stabilization Program	Single Family	1
1104 Maple St	Nampa	Neighborhood Stabilization Program	Single Family	1
1106 Maple St	Nampa	Neighborhood Stabilization Program	Single Family	1
1108 Maple St	Nampa	Neighborhood Stabilization Program	Single Family	1
1110 Maple St	Nampa	Neighborhood Stabilization Program	Single Family	1
1112 Crystal Creek Loop	Emmett	Neighborhood Stabilization Program	Single Family	1
1112 Maple St	Nampa	Neighborhood Stabilization Program	Single Family	1
1114 Maple St	Nampa	Neighborhood Stabilization Program	Single Family	1
11419 Saranac St	Caldwell	Neighborhood Stabilization Program	Single Family	1
121 Middlepark Way	Caldwell	Neighborhood Stabilization Program	Single Family	1
1241 N Cathy Ave	Meridian	HOME	Single Family	1
1433 American Ln	Emmett	Neighborhood Stabilization Program	Single Family	1
1511 Old Maple Ct	Emmett	Neighborhood Stabilization Program	Single Family	1
16 Charters Drive	Donnelly	HOME	Single Family	1
1811 Cambridge St	Caldwell	Neighborhood Stabilization Program	Single Family	1
2022 Aries Drive	Nampa	Neighborhood Stabilization Program	Single Family	2
2315 Gosling St	Caldwell	Neighborhood Stabilization Program	Single Family	1
24 Mangum Circle #5	Donnelly	HOME	Single Family	1
2408 Gosling St	Caldwell	Neighborhood Stabilization Program	Single Family	1
306 N Miller Ave	New Meadows	Neighborhood Stabilization Program	Single Family	1
307 S Morgan Ave	New Meadows	Neighborhood Stabilization Program	Single Family	1
308 N Miller Ave	New Meadows	Neighborhood Stabilization Program	Single Family	1
309 S Morgan Ave	New Meadows	Neighborhood Stabilization Program	Single Family	1
3820 Olympia Dr	Caldwell	Neighborhood Stabilization Program	Single Family	1
104 South Morgan Ave	New Meadows	Housing Trust Fund	Single Family	2
108 South Morgan Ave	New Meadows	Housing Trust Fund	Single Family	2
11 Mangum Circle #7	Donnelly	Neighborhood Stabilization Program	Single Family	1
1817 Maid Jessica St	Caldwell	Neighborhood Stabilization Program	Single Family	1
1819 Maid Jessica St	Caldwell	Neighborhood Stabilization Program	Single Family	1
1910 Sir James Ave	Caldwell	Neighborhood Stabilization Program	Single Family	1
4912 Sir James Ave	Caldwell	Neighborhood Stabilization Program	Single Family	1
1916 Ashton Ave	Caldwell	Neighborhood Stabilization Program	Single Family	1
5002 Sir James Ave	Caldwell	Neighborhood Stabilization Program	Single Family	1
5004 Sir James Ave	Caldwell	Neighborhood Stabilization Program	Single Family	1
51 Charters Drive	Donnelly	HOME	Single Family	1
5119 Weston Ave	Caldwell	Neighborhood Stabilization Program	Single Family	1
Windy Court I	Boise	Housing Trust Fund	Single Family	4
Windy Court II	Boise	NSP & Housing Trust Fund	Single Family	4

Total Single Family Rental Units: 53

Region IV Affordable Units by Program

Counties

Blaine

Camas Cassia

Gooding

Jerome

Lincoln

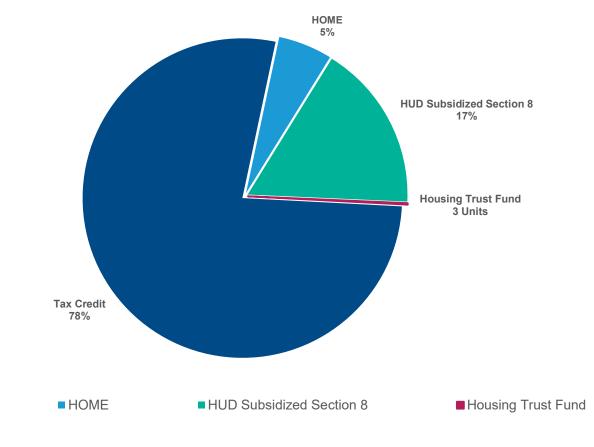
Minidoka

Twin Falls

Affordable Units

■ Tax Credit

2,192



PROJECT NAME	CITY	FUNDING PROGRAM	TYPE	AFFORDABLE UNITS
Balmoral Apartments	Hailey	Tax Credit	Family	189
Baltray Apartments	Jerome	Tax Credit	Family	36
C Street	Rupert	Tax Credit	Senior	38
Carriage Lane	Twin Falls	Tax Credit	Family	32
Carriage Lane II	Twin Falls	Tax Credit & HOME	Family	35
Cherrywood Apartments	Twin Falls	Tax Credit	Family	40
Clover Creek I	Jerome	Tax Credit & HOME	Family	21
Clover Creek II	Bliss	Tax Credit & HOME	Family	17
Clover Creek III	Wendell	Tax Credit & HOME	Family	8
Devon Senior Apartments	Twin Falls	Tax Credit & HOME	Elderly	47
El Milagro	Twin Falls	Tax Credit & HOME	Family	53
Fawnbrook	Twin Falls	Tax Credit	Family	94
Fawnbrook II	Twin Falls	Tax Credit	Family	64
Field Stream	Twin Falls	Tax Credit & HOME	Family	53
Gleneagles Apartments	Twin Falls	Tax Credit	Elderly	29
Gracehill Apartments	Gooding	Tax Credit	Senior	30
Homes at Riverwalk	Burley	Tax Credit	Family	36
Kacy Meadows	Buhl	Tax Credit & HOME	Family	35
Kimberly Sunset Manor	Kimberly	Tax Credit	Elderly	24
Meadowbrook - Buhl	Buhl	Tax Credit	Family	19
Northside Court	Jerome	Tax Credit	Family	44
Northwood Place	Ketchum	Tax Credit	Family	31
Oaks I, The	Jerome	Tax Credit	Family	39
Oaks II, The	Jerome	Tax Credit	Family	44
Partridge Park Apts.	Burley	Tax Credit	Family	23
Prestwick Apartments	Jerome	Tax Credit	Elderly	28
Richlin Townhouses	Burley	Tax Credit	Family	16
River Street Senior	Hailey	Tax Credit & HOME	Senior	23
River View Apartments	Burley	Tax Credit	Family	40
Riverton (Mountain View East)	Heyburn	Tax Credit & HOME	Family	24
Riverwalk III	Burley	HOME	Family	11
Southwood Apartments	Rupert	Tax Credit	Family	24
Sunnyside Apartments	Hailey	Tax Credit	Family	27
Sunnyside II Apartments	Hailey	Tax Credit	Family	22
Timberlake Village	Twin Falls	Tax Credit	Family	67
Twin Falls Garden Apartments	Twin Falls	Tax Credit	Family	41
Valley Park	Rupert	Tax Credit & HOME	Family	24
Western Gailes Apartments	Jerome	Tax Credit & HOME	Family	32
Windwood	Jerome	Tax Credit	Family	30

Total Multifamily Affordable Units: 1,490

Pending Housing Project List

PROJECT NAME	CITY	FUNDING PROGRAM	TYPE	AFFORDABLE UNITS
8th & Shoshone Apartments	Twin Falls	Tax Credit	Family	45
Blaine Manor Family	Hailey	Tax Credit & HOME	Family	29
Blaine Manor Senior	Hailey	Tax Credit	Senior	27
Bluebird Village	Ketchum	Tax Credit	Family	53
Lincoln Courtyards South	Jerome	Tax Credit & HOME	Family	24
Pomerelle Pointe	Twin Falls	Tax Credit & HOME	Family	42

Total Pending Multifamily Units: 220

Multifamily Permanent Supportive Housing Units

PROJECT NAME	CITY	FUNDING PROGRAM	TYPE	PSH UNITS
8th & Shoshone Apartments	Twin Falls	Tax Credit	Family	3
Blaine Manor Senior	Hailey	Tax Credit	Senior	2
Bluebird Village	Ketchum	Tax Credit	Family	2
Eagle Pointe	Ammon	HOME	PSH	8
El Milagro	Twin Falls	Tax Credit & HOME	Family	3
Lincoln Courtyards South	Jerome	Tax Credit & HOME	Family	2
Pomerelle Pointe	Twin Falls	Tax Credit & HOME	Family	3

Total Multifamily Permanent Supportive Housing Units: 23

HUD Subsidized Housing Project List

PROJECT NAME	CITY	FUNDING PROGRAM	TYPE	AFFORDABLE UNITS
Balanced Rock Townhouses	Twin Falls	Section 8	Family	8
C Street Manor	Minidoka	Section 8	Elderly	38
Cherrywood	Twin Falls	Section 8	Family	40
Gracehill	Gooding	Section 8	Elderly	30
Kimberly Sunset Manor	Twin Falls	Section 8	Elderly	24
Meadowbrook (Buhl)	Twin Falls	Section 8	Family	20
Richlin Townhouses	Cassia	Section 8	Family	16
Riverside Sawtooth	Lincoln	Section 8	Elderly	20
Snow Mountain	Blaine	Section 8	Elderly	40
Sunset Manor VI	Minidoka	Section 8	Elderly	24
Syringa Estates	Jerome	Section 8	Elderly	20
Valley Vista Village	Twin Falls	Section 8	Elderly	60
Windwood	Jerome	Section 8	Family	30

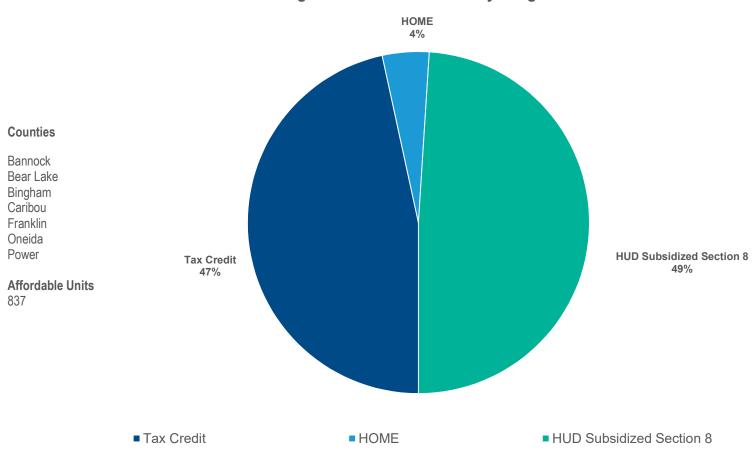
Total Project-Based Section 8 Units: 370

Single Family Rentals (1-4 units)

PROJECT NAME	СІТҮ	FUNDING PROGRAMS	TYPE	AFFORDABLE UNITS
118 6th St Units A&B	Bellevue	HOME	Single Family	2
120 6th St Units A&B	Bellevue	HOME	Single Family	2
2711 Shenandoah Drive	Hailey	HOME	Single Family	4
2721 Shenandoah Drive	Hailey	HOME	Single Family	4
309 N 5th St	Bellevue	HOME & Housing Trust Fund	Single Family	2
3831 Glenbrook Drive	Hailey	HOME	Single Family	1
3841 Glenbrook Drive	Hailey	HOME	Single Family	1
3920 Woodside Blvd	Hailey	HOME	Single Family	4
604 N 4th St	Bellevue	HOME & Housing Trust Fund	Single Family	2

Total Single Family Rental Units: 22

Region V Affordable Units by Program



PROJECT NAME	CITY	FUNDING PROGRAM	ТҮРЕ	AFFORDABLE UNITS
Alsace Village	Soda Springs	Tax Credit	Family	24
Aspenwood	Montpelier	Tac Credit	Elderly	35
Avalon Park	Chubbuck	Tax Credit & HOME	Family	53
Cardona Senior	Chubbuck	Tax Credit & HOME	Elderly	47
Cedar View Apartments	Pocatello	Tax Credit	Family	18
Chaparral Meadows I & II	Blackfoot	Tax Credit	Family	21
Diamond Court Apartments	Pocatello	Tax Credit	Family	72
Rose Park	Blackfoot	Tax Credit & HOME	Senior	39
SEICAA Manor	Pocatello	HOME	PSH	10
Sunnyridge Apartments	Blackfoot	Tax Credit	Family	26
Westport Apartments	American Falls	Tax Credit & HOME	Family	30
Whitman Hotel Apts.	Pocatello	Tax Credit	Family	25

Total Multifamily Affordable Units: 400

Multifamily Permanent Supportive Housing Units

PROJECT NAME	CITY	FUNDING PROGRAM	TYPE	PSH UNITS
SEICAA Manor	Pocatello	HOME	PSH	10

Total Multifamily Permanent Supportive Housing Units: 15

HUD Subsidized Housing Project List

PROJECT NAME	CITY	FUNDING PROGRAM	ТҮРЕ	AFFORDABLE UNITS
Aspenwood	Montpelier	Section 8	Elderly	36
Candlewood Apartments	Montpelier	Section 8	Family	17
Cedar Street Living Center	Blackfoot	Section 8	Elderly	12
Cedarwood Apartments	Preston	Section 8	Family	12
El Rancho Heights	Pocatello	Section 8	Family	16
Fountain Terrace	Soda Springs	Section 8	Elderly	32
Franklin Heights	Pocatello	Section 8	Family	16
Hawthorne Terrace	Pocatello	Section 8	Family	8
Independence Home	Pocatello	Section 8	Disabled	13
Portneuf Towers	Pocatello	Section 8	Elderly	72
Preston Senior Housing	Preston	Section 8	Elderly	14
Southside Senior Villas	Malad	Section 8	Elderly	11
St. Anthony Place	Pocatello	Section 8	Elderly	88
Stockman Terrace	Pocatello	Section 8	Family	7
Sunset Manor	Blackfoot	Section 8	Elderly	48
Swisher Terrace	Pocatello	Section 8	Family	8

Total Project-Based Section 8 Units: 410

HIRC Updates - Fall 2022

Contact Erik Kingston, PCED | Housing Resources Coordinator, HIRC — erikk@ihfa.org

Housingidaho.com—please help us boost listings

As always, we're asking Roundtable and other partners to recruit housing providers to add more listings to Housingidaho.com. Contact Erik at erikk@ihfa.org or call 1-877-428-8844 to learn how you can help.

Ongoing Partnerships

- Western Community Assessment Network (WeCAN). IRP is in the 5th year of a USDA/AFRI-funded multistate community assessment initiative, the Western Community Assessment Network, or WeCAN. This initiative includes rural development partners from Idaho, Montana and Wyoming. The original \$500,000 AFRI grant was renewed and extended to 2024.
- <u>Peer Learning Network (PLN): September 2022 Workforce Solutions Roundtable.</u> The PLN process continues to help rural leaders/residents share information and experiences with peers and content experts with the Idaho Community Review Team.
- NE Community Development Institute (NWCDI). IHFA has partnered with NWCDI since 2000, participating in the post-graduate courses and presenting an annual *Housing as a Second Language* session for third-year students. The pandemic prevented 2020 and 2021 sessions, and 2022 was cancelled as well. We are working with NW CDI and the national Community Development Council to set dates for 2023.
- <u>Idaho Access Project</u>, <u>Consortium for Idahoans with Disabilities Housing Subcommittee</u>. IHFA partners multiple stakeholder groups to build and maintain relationships that foster open communication about housing and community access needs. A 2022-2023 focus on '<u>Visitability</u>' in single-family design and construction aims to narrow the gap between <u>the demand for visitable homes and available inventory</u>.

Fair Housing

Following IHFA's 2020-2021 <u>Fair Housing Initiatives Program – Education Outreach Initiative</u> (FHIP-EOI), we are still distributing free <u>print</u> outreach materials and hosting both <u>animated</u> and <u>1st-person video</u> resources. The Idaho Fair Housing Forum monthly. Find more information at <u>fairhousingforum.org</u>.

Follow us on Facebook @FairHousingForum and Twitter | @FairHouseForum.

2022 Statewide Analysis of Impediments to Fair Housing

IHFA and the Idaho Commerce partnered with Root Policy Research and Clarion Associates to update the <u>Statewide Analysis of Impediments (AI)</u>. The final document is available for review and guidance through 2027. Contact <u>erikk@ihfa.org</u> or for more information.

Other outreach events and materials

IHFA also partners with our regional Economic Development and local government partners working to address housing and community affordability and access challenges (confirmed events to date):

- 5/26 PAC Housing Conference
- 6/23 Planning for Compliance, Community and Commerce (2022 AIC Conference)
- 7/13 Peer Learning Network | Idaho Demographic Shifts
- 8/24 Rural Development Initiative | Understanding Systems Change in Housing
- 9/1 Idaho Smart Growth Housing Discussion
- 9/27 USDA Rural Success Summit
- 10/5 APA Idaho Conference | NIMBY and Fair Housing | Community Access Strategies
- 10/6 Peer Learning Network | Workforce Solutions Roundtable

Rental Vacancy Rates (RVRs) as of 9/1/2022 www.housingidaho.com

County	Available Units	Total Units	RVR*
Ada	27	6040	0.45%
Adams	0	38	0.00%
Bannock	9	437	2.06%
Bear Lake	4	169	2.37%
Benewah	0	38	0.00%
Bingham	2	537	0.37%
Blaine	1	413	0.24%
Boise	0	25	0.00%
Bonner	5	357	1.40%
Bonneville	2	1769	0.11%
Boundary	0	16	0.00%
Butte	0	29	0.00%
Camas	0	2	0.00%
Canyon	131	2455	5.34%
Caribou	2	60	3.33%
Cassia	1	323	0.31%
Clark	0	32	0.00%
Clearwater	5	57	8.77%
Custer	0	324	0.00%
Elmore	0	49	0.00%
Franklin	0	53	0.00%
Fremont	0	111	0.00%
Gem	0	125	0.00%
Gooding	3	94	3.19%
Idaho	1	192	0.52%
Jefferson	0	353	0.00%
Jerome	23	2065	1.11%
Kootenai	8	541	1.48%
Latah	0	74	0.00%
Lemhi	0	8	0.00%
Lewis	0	4	0.00%
Lincoln	0	485	0.00%
Madison	3	219	1.37%
Minidoka	0	527	0.00%
Nez Perce	0	1	0.00%
Oneida	0	62	0.00%
Owyhee	0	320	0.00%
Payette	0	124	0.00%
Power	1	147	0.68%
Shoshone	1	111	0.90%
Teton	33	1668	1.98%
Twin Falls	2	162	1.23%
Valley	0	206	0.00%
Washington	264	20822	1.27%
Statewide	27	6040	0.45%
			1

^{*}Rental Vacancy Rate from housingidaho.com listings only.

Rents affordable to Household Incomes = FTE wages up to \$20/hr

Search Activity for Idaho - page views through 9/1/2022

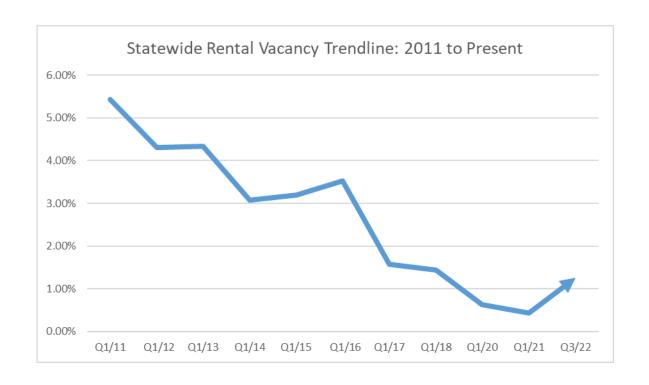
County	09/21/2022	Calendar Week to Date	Past 7 Days	Sept 2022 to Date	2022 to Date	Past 365 Days
Ada	90	165	501	1,478	21,958	31,983
Adams	0	0	0	3	167	245
Bannock	7	28	78	229	3,082	4,466
Bear Lake	0	4	14	32	204	267
Benewah	0	0	1	15	252	319
Bingham	12	17	65	130	1,981	2,632
Blaine	2	15	52	185	1,397	1,800
Boise	1	0	1	18	311	491
Bonner	5	6	42	89	1,515	2,170
Bonneville	21	88	203	511	9,366	12,867
Boundary	0	0	0	0	20	36
Butte	4	4	10	17	218	265
Camas	0	0	0	0	6	9
Canyon	71	112	282	859	12,683	18,337
Caribou	2	1	7	20	334	435
Cassia	12	5	41	64	1,054	1,561
Clark	0	0	0	0	1	1
Clearwater	0	0	0	13	274	353
Custer	3	3	9	24	272	331
Elmore	4	3	11	42	909	1,376
Franklin	0	0	0	3	32	38
Fremont	1	4	6	12	426	559
Gem	3	4	8	28	408	590
Gooding	1	5	14	42	949	1,355
Idaho	0	1	1	22	582	793
Jefferson	14	3	20	51	1,123	1,468
Jerome	10	11	27	92	1,499	2,218
Kootenai	49	88	257	663	9,120	14,230
Latah	2	4	9	63	1,403	1,762
Lemhi	0	0	5	18	164	214
Lewis	0	0	0	0	2	7
Lincoln	2	0	2	2	30	41
Madison	1	1	7	20	788	1,167
Minidoka	0	0	8	21	782	1,111
Nez Perce	0	1	5	47	1,198	1,697
Oneida	0	0	0	2	15	16
Owyhee	1	7	13	21	593	742
Payette	5	6	17	71	1,258	1,702
Power	2	4	10	22	201	250
Shoshone	2	2	10	21	533	744
Teton	0	1	7	13	346	445
Twin Falls	22	56	135	470	7,399	10,712
Valley	0	0	3	28	740	973

www.housingidaho.com listing activity, vacancy rates

Qtr/Yr	Available Listings	Total Listings	Available Units	Total Units	Rental Vacancy Rate*	Landlords
Q1/11	718	3,229	964	17,752	5.43%	1,114
Q4/11	769	3,363	940	18,863	4.98%	1,177
Q1/12	749	3,325	801	18,573	4.31%	1,172
Q4/12	725	3,365	842	17,695	4.76%	1,187
Q1/13	698	3,350	775	17,858	4.34%	1,183
Q4/13	808	3,514	717	19,775	3.63%	1,244
Q1/14	773	3,483	591	19,185	3.08%	1.259
Q3/14	801	3,505	619	20,037	3.09%	1,298
Q1/15	813	3,509	649	20,310	3.20%	1,315
Q3/15	815	3,523	627	20,176	3.11%	1,326
Q2/16	818	3,513	714	20,271	3.52%	1,335
Q4/16	767	3,435	338	20,086	1.68%	1,328
Q1/17	775	3,500	317	20,138	1.57%	1,331
Q2/18	769	3,460	297	20,496	1.44%	1,337
Q3/19	111	3,451	297	20,752	1.43%	1,338
Q2/20	63	3,442	127	20,563	0.62%	1,344
Q2/21	46	3,456	88	20,659	0.43%	1,351
Q3/21	42	3,464	241	20,774	1.16%	1,505
Q2/22	60	3,472	244	20,840	1.17%	1,503
Q3/22	73	3,497	261	20,827	1.25%	1,355

^{*}Rental Vacancy Rate from housingidaho.com listings only.

Rents affordable to F/T wages up to \$20/hr



The Housing Availability and Affordability Study for Kootenai County

A Look at Housing Constraints,
Population and Demographic Changes
and Business Activity



The Housing Availability and Affordability Study for Kootenai County

Report and Analysis

Sponsored by Coeur d'Alene Area Economic Development Corporation (CDA EDC or Jobs Plus), Panhandle Affordable Housing Alliance, Avista Foundation, and University of Idaho's College of Business and Economics, Vandal Impact Center.

Prepared by Professor Steven Peterson, students Savanna Pagel and Quinn Cowden, with assistance from Dr. Timothy Nadreau. The authors may be reached for questions or comments at stevenp@uidaho.edu.

December 2021

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Preface

This is a study of the housing market in Kootenai County including her cities and towns. Its purpose is to analyze the significant housing challenges in the face of a limited supply along with sharply increasing demand.

The study is driven by data and stakeholder input. Housing needs differ depending upon income levels and overall housing availability. Although this study examines housing needs at all levels of income, its primary focus is on middle-income Kootenai County households. The study is intended to provide an understanding of the needs so that stakeholders in the region can develop policies to meet these needs.

The Housing Study is primarily focused on:

- Regional population and demographic trends.
- The current supply of housing, supply constraints, and a forecast of housing needs in the future across a range of incomes.
- The sharply increasing demand and subsequent housing price and rent increases.
- Key economic drivers and the economic base of the economy.
- Regional input from stakeholders' interviews and surveys.
- Consequences of failure to address the housing shortage to the future economy.

The study did not address two dimensions of the housing issue:

- 1) Specific policy recommendations. Regional Housing and Growth Issues Partnership is developing specific housing recommendations and policy separately.
- 2) Specific zoning and regulatory analyses proposed land use changes, or an examination of land and lot resources under current development or in annexation processes. This represents a separate analysis and is beyond the scope of this study. Some of these issues were addressed in the study: *Spokane County: Increase Spokane's Housing* Supply (CRE Spokane Housing Study) (December 2021). CRE-Consulting-Corps-Spokane-Housing-Recommendations.pdf (spokanerealtor.com).

Regional Housing and Growth Issues Partnership

Purpose: For several years, regional planning professionals have shared resources and been in communication about growth management, housing, and transportation and have worked together on related planning issues. The year 2020 brought heightened concerns as in-migration numbers and housing prices spiked. In response, creation of a more formal group was spearheaded by Coeur d'Alene Council Member Kiki Miller and Community Planning Director Hilary Anderson. Kootenai County, the cities of Coeur d'Alene, Post Falls, Hayden, Rathdrum, and KMPO joined to form the original working group. This working group includes regional planners, elected representatives, administrators, and housing groups. The Advisory Group includes over 40 representatives from a variety of businesses and community groups. This is an evolving resource group with the goal of providing regional housing solutions.

Key Takeaways

Summary Conclusions

- ❖ The Kootenai County housing market affects all stakeholders, yet many remain unaware of its direct impact on them and the community as a whole. The housing crisis will fundamentally alter the character of the community and the economy of the region if prices and rents continue to increase at their current rates. Many negative impacts are already occurring:
 - Regional employers cannot find housing for their employees and many positions are unfilled.
 - New potential firms may not relocate to Coeur d'Alene due to the high cost of housing.
 - Many long-term residents are being squeezed out of the housing market and moving outside the county (i.e., to Spokane County or other surrounding counties).
 - The children of residents will be unable to live in the community because they cannot afford housing.
 - The diversification of the economy may slow or even reverse. Newer high technology companies and manufacturing facilities may be driven out of the market due to high housing costs.
 - The supply curve for housing will become steeper (i.e., more inelastic) leading to greater volatility and periodic price bubbles along with steep price declines during recessions.
 - The high housing and rent costs will lead to a substitution of nonresidents for residents.
 - The effective standard of living for many residents will decline due to high housing costs.
 - High housing costs can actually lead to less open space in the county, greater sprawl, and less environmentally sound outcomes.
- ❖ Increasing housing supply will reduce housing prices but will require regional cooperation and dedication. Paths for increasing supply are relatively straight-forward:
 - A serious, and controllable, impediment to increasing the supply of housing is local zoning and building regulations.
 - When land availability is a constraint to increased supply, mixed-use zoning and mixedresidential can facilitate that increased supply.
 - Allowing the annexation of available land close to the cities is also important.
 - Cities can control or influence the supply of housing but not the demand for housing.

Population, Housing and Rent Increases

- ❖ Idaho experienced a 17.3% growth in population over the past decade (2010-2020), making it the 2nd fastest growing state in the nation. Kootenai County's population grew 23.7% over that time, making it the 3rd fastest growing county in Idaho.
- From 2020 to 2021, Idaho's population grew 2.9% making it the fastest growing state in the U.S. followed by Utah (1.7%), Arizona (1.7%), and Montana (1.4%) (U.S. Census).
- ❖ From October 2020 to October 2021, Idaho and Arizona had the fastest growing home prices in the U.S. at about 29%. (CoreLogic).
- ❖ Idaho ranks tenth in the U.S. for *overall* average housing prices as of 8/31/21. (Zillow).
- ❖ Median housing prices in Kootenai County now exceed \$500,000 and have more than doubled in the last four years (Windermere CDA Realty and Coeur d'Alene MLS).

- As of October 2021, only 24% of Kootenai County households could afford to purchase a median priced house in Coeur d'Alene. At 2016 prices (just five years ago), 75% of all households would have been able to afford a median priced house.
- ❖ From September 2018 to September 2021 the State of Idaho had the 3rd fastest growing rent prices in the U.S. (35%) (Apartment List Blog).
- Approximately 44% of Kootenai County households cannot afford to pay the October 2021 average Kootenai County market rent of \$1,402, based on a 30% gross monthly income maximum rent ceiling.
- ❖ Mortgage rates are likely to increase. Current mortgage rates are well below inflation rates setting the stage for interest rates to increase. For every 1% that mortgage rates increase, the capitalized price of a home falls by about \$50,000 (holding household income and monthly mortgage payments constant).
- ❖ Nationally the cost of new construction has risen dramatically. Prices of newly constructed single-family homes jumped 17.1% in one year (Q3 2020 to Q3 2021) according to the U.S. Census.
- ❖ Construction commodities and supply prices are increasing at a pace between double and four times the inflation rate. Labor costs have increased cumulatively about 18% over the past four years and some trades have increased by over 50% (Producer Price Index).
- According to interviews with local builders, the cost of construction has increased from about \$100 per square foot four years ago to over \$200 per square foot today.
- ❖ The cost of land in Kootenai County has risen dramatically. Five years ago, five-to-ten-acre parcels were priced at about \$5,000 to \$6,000 per acre. Current pricing now ranges between \$20,000 to \$30,0000 per acre depending on location and the availability of utilities.
- ❖ Within City boundaries the cost of a small lot is now over \$100,000.
- ❖ The cumulative estimated national housing *deficit* was 8,570,944 units since 2008. Using the same methodology:
 - Idaho has a 35,639-housing unit deficit; and
 - Kootenai County has a deficit of 2,353 units.

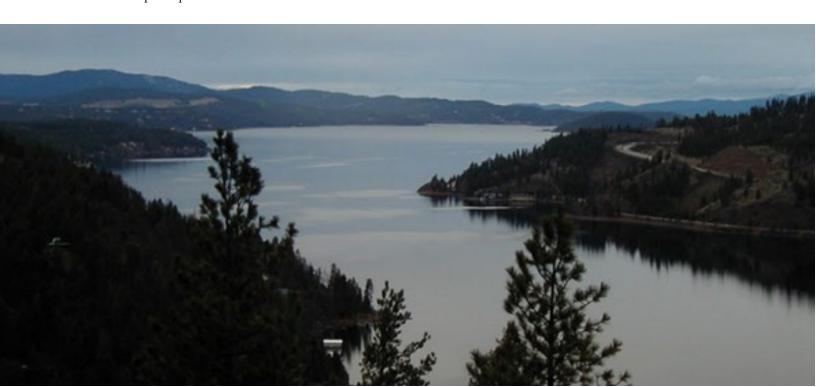
Zoning, Regulatory, and Supply Side Constraints

- ❖ Gresham's Law of Housing: In the absence of affordable housing, nonresident homebuyers and investors will crowd-out local buyers and investors. Failure to address the housing issue will increase the proportion of homes and apartments purchased by nonresidents.
 - Existing long-time residents will be displaced by nonresidents and new migrants to Kootenai County.
 - Many of Kootenai County's newest generation will be forced to leave due to high housing costs.
 - The lack of affordable housing will add to labor shortages in many industries.
 - Potential employers will choose communities with available labor resources. The lack of affordable housing reduces available labor.
- City and county regulations have influence in the market only on the supply side. Municipalities have very little ability to regulate or influence the demand for housing.

- The benefits of zoning are well known. The costs of zoning are less well known, particularly excessive zoning. The benefits of zoning regulations must be weighed against the costs.
- ❖ The National Association of Home Builders estimates that the cumulative regulatory burden per house (at all levels of government) is \$93,870 or about 19% of the total cost of a median priced home in Coeur d'Alene.
- ❖ Increased supply is necessary for reducing prices and making housing more affordable. When land availability is a constraint to increased supply, mixed-use zoning and mixed-residential can facilitate that increased supply.
- The lack of affordable housing has *already* caused an estimated loss of 2,749 jobs in the local economy resulting in a reduction of \$220.3 million in gross regional product and a loss of \$158.9 million in local payroll.
- ❖ The construction industry ranks 5th in Kootenai County in terms of total employment with 6,921 workers in 2020. The average annual salary package is \$55,916. Construction job growth in Kootenai County has increased 41% from 2015 to 2020.
- Applying past US Census population growth rates to the 2020-2030 time period, *net additional* supply of housing units will need to increase at least 85%, from 1,156 units to 2,140 units per year in order to stabilize prices.
- ❖ Using the higher KMPO population forecasts, the net additional supply of housing units will need to increase 161%, from 1,156 units to 3,015 units per year in order to stabilize prices at their current level.

Community and Stakeholder Surveys

- The majority of renters surveyed (68%) have seen an increase in rent within the last six months with an average increase of about 29%. The average new rent was \$1,443 a month, up from \$1,122 per month six months ago.
- According to the Realtors' Surveys approximately 54% of homebuyers are coming from outside the region. Nonresident purchasers include retirees (25%), second home buyers (15%), and investors for rental properties and resales (14%).
- ❖ 44% of employers surveyed had hiring difficulty due to lack of affording housing and salary price points.



Population and Housing Price Trends: U.S., Idaho and Kootenai County

Idaho and Kootenai County Populations Among the Fastest Growing in the U.S. from 2010 to 2020

Idaho Rankings

- From 2010 and 2020, Idaho grew by 271,525 people i.e., approximately the size of Boise. During these ten years, Idaho was the 2nd fastest growing state in the U.S. with 1,839,106 people representing a population growth of 17.3%. Only Utah had a faster growth rate at 18.4%.
- During the past year (from 2020 to 2021), Idaho's population grew 2.9% making it the fastest growing state in the U.S. followed by Utah (1.7%), Arizona (1.7%), and Montana (1.4%). iv.

State County Population Growth Rankings (2010 to 2020)

• Kootenai County was the 3rd fastest growing county in Idaho behind Madison and Ada. Kootenai County population grew 23.7% or 32,868 people. This increase is equivalent in size to Idaho's 13th largest city.

Kootenai County and City Population Growth Rankings

- The fastest growing city in Kootenai County was Post Falls with a 39.6% increase in population, followed by population growths of 34.9% for Rathdrum and 23.8% for Coeur d'Alene. There was also a substantial increase in the rural portion of the county of 14.1%.
- According to the 2010 and 2020 Census, the City of Post Falls gained 10,911 net new residents, which is the size of a standard Idaho city.

Idaho and Kootenai County Housing Prices Are Among the Fastest Increasing Home Prices in the U.S.

Causes of Real Estate Price Increases (Supply Factors)

- Lack of new residential unit construction during the last decade originating from the 2007-2009 recession.
- World-wide supply chain disruptions affecting lumber, steel, and a wide variety of housing products and goods.
- Skilled labor shortages.
- Skyrocketing land values.

Causes of Real Estate Price Increases (Demand Factors)

- Workers telecommuting from home because of COVID-19 and needing bigger space for a home office.
- Shutdown of recreational activities, travel and entertainment due to COVID-19, creating greater home-related preferences and activities.

- Continued low mortgage interest rates making home price increases more affordable.
- U.S. government stimulus and relief packages, increasing consumer spending power.
- Interstate and intrastate migration to Idaho's cities and counties like Kootenai County.

U.S. Housing Price Rankings

- During the past three years, from July 2018 to July 2021, U.S. home prices increased 29% according to the Case-Shiller (C-S) home price index. U.S. housing prices are now 44% higher than their previous peak in 2006, suggesting a possible bubble.
- The U.S. median home price reached \$374,900 by the second quarter of 2021, increasing 16.2% over the previous year. vi

Idaho Rankings

- According to Zillow (8/31/21), Idaho ranked 10th in the nation in overall housing prices at an
 average home price of \$429,145. This is significant because Idaho has been known for
 affordable housing prices.
- From August 2018 to August 2021, Idaho had the fastest growing single-family housing prices in the U.S., increasing 67.3% during these three years. Idaho was followed by the states of Arizona, Utah, Washington, and Maine.vii These statistics are confirmed by CoreLogicviii, who found over this past year from October 2020 to October 2021, Idaho was virtually tied with Arizona as having the fastest growing house prices in the nation (Table 1).

Table 1: CoreLogic State Housing Price Increases 10/2020 to 10/2021

State	Percentage Change
Arizona	28.80%
Idaho	28.70%
Utah	24.50%
Florida	24.40%
Nevada	24.20%

Source: CoreLogic

- According to Zillow, from 8/31/18 to 8/31/21, the four fastest growing counties in the nation in terms of single-family home prices were in Idaho: 1) Canyon County (Cities of Caldwell and Nampa) grew 94.7%; 2) Ada County (Boise City) grew 80.6%; 3) Kootenai County (Coeur d'Alene City) grew 68.5%; and 4) Twin Falls (Twin Falls City) grew 65.4%. And according to Zillow, Spokane County was ranked twelfth with a 58.9% growth rate (Zillow).
- The sharp increase in housing prices is widespread and diffused across virtually all of Idaho's cities and counties (Intermountain Multiple Listing Service MLS).ix

The Doubling of Kootenai County House Prices in Four Years

Regional Kootenai County House Price Increases

• The median Kootenai County housing prices increased 120% in just over four years. The average price has increased by 144% from 2016 to 2021 (Table 2).

Table 2: Median and Average Kootenai County House Prices

Year	Median	Average
2021	\$485,000	\$624,000
2016	\$220,000	\$256,000
% Change	120%	144%

Sources: Authors' Calculations and Windermere CDA Realty

- The "typical" home in Kootenai County is now priced over \$500,000.
- Prices have also increased sharply in every city, and they are presented in the following table including median and average prices (Table 3):^x

Table 3: Percentage Increases in Kootenai County House Prices by City 2016 to 2020

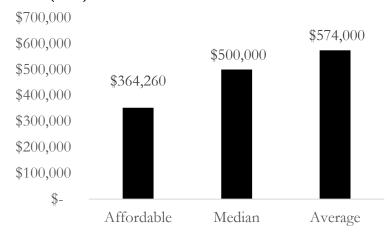
City	Median	Average
Coeur d'Alene	127%	131%
Post Falls	117%	113%
Hayden	119%	135%
Rathdrum/Twin Lakes	120%	122%
Hauser Lake	95%	90%
Athol/Spirit Lake	109%	125%
Athol/Bay View	124%	141%
Kootenai County Total	120%	144%
Silver Valley	167%	129%

Sources: Authors' Calculations and Windermere CDA Realty

Middle-Range Housing Disappearing

- Sales of homes in Kootenai County, priced from \$200,000 to \$350,000, declined from 59% of all house sales in 2016 to just 28% in 2021. Over those same years, the higher range of available homes priced from \$400,000K to \$500,000, increased from 13% of all sales to over 30%.
- Increasing housing prices and rents threatens the sustainability of median income households. Coeur d'Alene housing prices are presented below. The first bar is the maximum sustainable price based on Kootenai County's median household income of \$64,764, (labeled *affordable*).xi The next two bars are the actual median and mean (average) household prices for Coeur d'Alene. In 2021, the minimum annual income needed to afford a median priced house in Coeur d'Alene was \$87,926, and \$100,552 for an average priced house.

Figure 1: Maximum Affordable House Price Versus Coeur d'Alene Median and Average Prices (2021)



Sources: Authors' Calculations and Windermere CDA Realty

Wall Street Journal: Hottest Housing Market in the Country

• The Wall Street Journal recently ranked Coeur d'Alene as the hottest real estate market in the U.S. ("Lakeside Idaho City Is America's Hottest Housing Market in New WSJ/Realtor.com Index", April 27, 2021). The city beat out rivals in Austin, Texas, Springfield, Ohio, Billings, Montana, and Spokane, Washington.

Idaho and Kootenai County Rental Price Increases (Among the Fastest Growing in the U.S.) State and County Rankings

• From September 2018 to September 2021 the state of Idaho had the 3rd fastest growing rent prices in the U.S. (35%). Only Arizona (41%) and Nevada (36%) had higher rent increases.

Kootenai County and Broader Regional Economy: Fastest Increasing Rents in the U.S.

- Spokane Valley had the *fastest growing* rents in the U.S. with a 60% increase (September 2018 to September 2021). As of September 2021, average overall rents stood at \$1,567/month. Spokane City ranked 20th with a 41% increase and the 2021 rent average was \$1,324/month. Although the City of Coeur d'Alene was not included in this database, the rent increases are likely similar to Spokane Valley (Apartment List Blog).
- Regional county rent comparisons are listed in the table below (as of October 2021) (Table 4).xii

Table 4: Average Regional Rents Per Apartment Size

Size	Kootenai County	Spokane County	Ada County
Overall	\$1,402	\$1,350	\$1,368
Studio	\$1,106	\$ 896	\$1,018
1br	\$1,017	\$1,009	\$1,078
2br	\$1,206	\$1,330	\$1,273
3br	\$1,615	\$ 1,725	\$1,654
4br	\$2,054	\$ 2,027	\$ 2,006

Sources: Apartment List Blog

Kootenai County Rents are Unaffordable (i.e., Greater than 30% of Gross Household Income)

• Approximately 44% of Kootenai County households cannot afford to pay the October 2021 average market rent of \$1,402, based on a 30% gross monthly income ceiling. These families are paying more than 30% of their income in housing and some are paying more than 50%. The minimum annual income to rent in Kootenai County based on size of apartment is presented in Table 5.

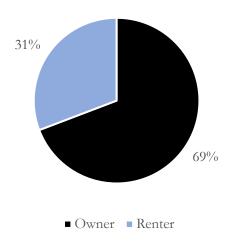
Table 5: Maximum Affordable Kootenai County Rent Per Apartment Size

Size	Minimum Annual Income	Hourly
Overall Average	\$56,080	\$27
Studio	\$44,24 0	\$21
1 bedroom	\$40,680	\$20
2 bedrooms	\$48,240	\$23
3 bedrooms	\$64,6 00	\$31
4 bedrooms	\$82,160	\$4 0

Sources: Apartment List Blog and Authors' Calculations

• Kootenai County homeowners versus renters: There are approximately 45,183 (69%) households that own their own homes and 20,100 households (31%) that rent (Figure 2).

Figure 2: Owners Versus Renters Kootenai County



Sources: 2019/ ACS 1-Year Estimates

Housing Construction Costs and Supply Chain Constraints

- Nationally the cost of new construction has risen dramatically. Prices of newly constructed single-family homes jumped 17.1% in one year from Q3 2020 to Q3 2021.xiii
- According to interviews with local builders, the cost of construction has increased from about \$100 per square foot four years ago to well over \$200 per square foot today.

- The cost of land in Kootenai County has risen even faster. Five-to-ten-acre parcels which five years ago were going for about \$5,000 to \$6,000 per acre, can now range between \$20,000 to \$30,0000 per acre depending on location and the availability of utilities.
- The cost of a small lot is now over \$100,000 in most cities in Kootenai County.
- Producer prices for lumber have increased dramatically over the last three years in a near exponential fashion. Construction commodities and supply prices are increasing between two and four times the rate of inflation. From October 2017 to October 2021, prices for metal and metal products increased 54% and wood product and construction wholesaler prices increased 50%.
- There are indications that overall inflation is increasing sharply in 2021 at 6.8% from November 2020 to November 2021. This is the highest annual jump since June 1982.xiv
- The minimum cost to build a house in Kootenai County is between \$400,000 and \$500,000 including land and can easily reach \$600,000 for an entry-level home.**v

Interest Rates and Mortgage Costs

- Mortgage interest rates have been steadily decreasing since their historic high of 18.16% in September 1981. We hit a low of *about* 3.18% in November 2021. xvi
- The real mortgage rate of interest is underwater (i.e., actual rate minus inflation): 3.18% (mortgage rate) 6.8% (inflation rate) = -3.62% (negative real rate). This is unsustainable.
- The low mortgage interest rates have become dangerously capitalized into housing prices contributing to home price increases. Mortgage rate increases will exacerbate housing affordability in the short run but put downward pressure on housing prices in the long run.
- A *financial model* was created to run scenarios on home purchase affordability. The model assumes a 30-year fixed-rate mortgage. It also assumes the **maximum affordable home** could not exceed 36% of gross monthly income including principle, interest, mortgage insurance, property taxes, and homeowner's insurance.
- For every 1% that mortgage rates increase, the capitalized value of a home that a family can afford will drop by about \$50,000 (holding household income and monthly mortgage payments constant) in the long run. The graph below illustrates the effect on the affordability of home prices with mortgage interest rate increases of 1%. (Figure 3).

Figure 3: Effect of Increases in Mortgage Rates on Housing Affordability



Authors' Calculations

Housing Affordability in Kootenai County

Nearly 75% of Households Cannot Afford a Home in the Current Market

 As of October 2021, only 24% of Kootenai County households could afford to purchase a median priced house in Coeur d'Alene of \$500,000 using this study's financial model discussed above (Table 6).

Table 6: Percentage of Households that Can Afford a Median Priced Home at 2021 Prices

Income Range	Percentage	Affordability
\$0 to \$74,999	62%	Unaffordable
\$75,000 to \$99,999	14%	Marginally Affordable
\$100,000 or greater	24%	Affordable

Authors' Calculations/Financial Model

- At 2016 housing prices (just five years ago), about 75% of Kootenai County households would be able to afford a median priced house and only 25% of the households would not be able to afford housing. xviii
- The CRE Spokane Study results were even starker: Nearly 85% of Spokane's households could not afford the median priced \$450,000 home. The CRE Spokane Study employed a narrower set of assumptions than the analysis in this study:

In 2016, or just 5 years ago, 70% of local employees could afford a \$250,000 median-priced home; by 2021, only about 15% of employees could afford what is now a more than \$450,000 median-priced home (p.19). xix

- Housing affordability has changed dramatically over the past decade in rapid speed. In 2010, the median (sale) priced home in Kootenai County was \$165,000, climbing to \$205,000 by 2015 and \$220,000 in 2016. By late fall of 2021, it was nearly \$500,000 (Windermere CDA Realty). In Spokane County in 2016, approximately 52% of the listings sold for under \$200,000 versus 5% in 2021 (CRE Spokane Study).
- Prices are rising so fast that the 2019 census estimates are obsolete. In 2019, 27% of the households were estimated to be "housing burdened" paying 30% or more of their gross monthly income towards housing. Both housing and rent prices have increased dramatically within the last two years i.e., housing *price* increases resemble a *hockey stick* over the last couple of years (i.e., exponential growth).

Poverty

• This study is primarily focused on the housing challenges of low-to-middle-income families. The challenges for those in acute poverty are even greater. The Federal Poverty Level is officially defined by the U.S. Department of Health and Human Services^{xx} and is a persistent problem in any region or time. The issues can be particularly acute during housing affordability crises which increase the financial stress on poor families. For Kootenai County about 16,374 people are estimated to be in poverty or approximately 10% of the overall population which is a lower rate than the U.S. average. Approximately 13.1% of children

- under the age of 17 are in poverty and 11.4% of children ages 5 to 17 are in poverty. The overall poverty rate for Shoshone county was 19.1% xxi
- Asset Limited, Income Constrained, Employed (ALICE) are households that are above the federal poverty line and working, but cannot not afford basic household necessities. While appearing "low to middle class," ALICE is by definition the "working poor." Approximately 28% or 17,000 households in Kootenai County are ALICE compared to approximately 10% living at the federal poverty threshold (depending on the year). Approximately 62% of the Kootenai County population is above the ALICE threshold. For the State of Idaho, the ALICE threshold is 28%, the poverty threshold is 12%, and 60% are above the ALICE threshold.*

Building Permits

Housing Deficit Created by the Great Recession

- The Great Recession caused a crater-like effect on *new housing construction* that lasted over a decade and the industry has still not fully recovered. This suggests that the current housing price spike is not simply a bubble, but also represents pent-up demand and a lagging supply. A housing bubble is possible, but it is not the only factor in the price increases.
- U.S. housing starts were measured against a benchmark historic average (1994-2007) to measure a deficit or surplus of U.S. housing. xxiii The cumulative national housing deficit was 8,570,944 units from 2008-2020, as compared to the benchmark period. Other studies suggest a deficit between 3.8 million and 5.5 million homes using alternative benchmark averages (Table 7). xxiv

Table 7: U.S. Housing Starts 1994-2020 and Estimated Deficit

Year	Actual	Average (1994-2007)	Deficit
2008	900,000	1,638,095	(738,095)
2009	554,000	1,638,095	(1,084,095)
2010	585,500	1,638,095	(1,052,595)
2011	611,917	1,638,095	(1,026,179)
2012	783,750	1,638,095	(854,345)
2013	928,167	1,638,095	(709,929)
2014	1,000,250	1,638,095	(637,845)
2015	1,106,750	1,638,095	(531,345)
2016	1,177,083	1,638,095	(461,012)
2017	1,205,000	1,638,095	(433,095)
2018	1,247,333	1,638,095	(390,762)
2019	1,292,167	1,638,095	(345,929)
2020	1,396,583	1,638,095	(241,512)
2021	1,573,889	1,638,095	(64,206)
Totals	14,362,389	22,933,333	(8,570,944)

U.S. Census / FRED and Authors' Calculations

Idaho Housing Deficit

• The same methodology (and benchmark years) was applied to Idaho for estimating its housing deficits. The result identifies a cumulative deficit of 35,639 units, or about a two-year supply.

Construction Lags and Housing Challenges

- The estimated Idaho housing unit deficit of 35,639 does not fully account for the rapid population growth and the extensive lags in housing construction and development. The actual shortage is likely even larger. Construction and planning lags between the start of planning to house completion can be three years or longer. From the time a building permit is issued for single family housing, it may take several months for construction to even begin. On average, once construction begins, it takes six months to complete a single-family dwelling and ten months for multi-family units.
- There can often be more than a year in Kootenai County from start to finish for housing construction. For developments requiring land annexation and zoning changes, the permitting and construction process can sometimes take multiple years to complete.

Kootenai County Housing Deficit

- There is an estimated 2,353 housing unit deficit in Kootenai County which represents about a 1–2-year supply of needed housing in the county. This is calculated by employing the same methodology used for measuring the U.S. and Idaho deficits. A complicating factor in this assessment is the purchase of second homes by nonresidents which increases the demand for housing, but is not included in the deficit estimate.
- As of October 2021, (the most recent month) cumulative Kootenai County housing permits were 1,935 units as compared to 2,089 permits cumulatively in October 2020. It appears that 2021 is on track to be slightly lower than the number of building permits issued in 2020 (Table 8).xxv

Table 8: Building Permits January through October 2021

	Year	Jan -October	Jan-October
City/Region*	2020	2020	2021
Hayden	228	128	189
Coeur d'Alene	495	386	509
Post Falls	1,364	1,204	787
Other Cities & Rural	788	371	450
Total Kootenai		2,089	1,935

Census Bureau's Building Permits Survey. Building Permits Survey (census.gov).

• Table 9 reports housing permits from 2011 to 2020 for each major city in Kootenai County and for the rural county regions. Approximately 35% of all permits were issued by Post Falls, 28% by Coeur d'Alene, 20% in the rural regions, 8% in Rathdrum, 7% in Hayden, and 2% in other cities.

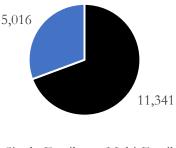
Table 9: Building Permits by City – Kootenai County 2011 to 2020

City	Single Family	Multi-Family	Total	%
Coeur d'Alene	2,453	2,094	4,547	28%
Post Falls	3,070	2,593	5,663	35%
Hayden	959	223	1,182	7%
Rural County	3,263	36	3,299	20%
Rathdrum	1,219	70	1,289	8%
Other Cities	377	-	377	2%
Total	11,341	5,016	16,357	100%

Census Bureau's Building Permits Survey. Building Permits Survey (census.gov).

• Figure 4 presents the cumulative building permits by year from 2011 to 2020 for Kootenai County reported by single family housing and multi-family housing. Single family units constituted about 69% of the total housing permits and multi-family were about 31%. During 2020, multi-family permits increased to 43% of the total permits issued. Typically, the number of multi-family units under construction are more volatile and less predictable than for single family units.

Figure 4: Cumulative Building Permits Kootenai County 2011-2020



■ Single-Family ■ Multi-Family

SOCDS Building Permits Database Census (Bureau's Building Permits Survey), and Authors' Calculations

Post Falls is the Primary Location of New Construction

• For the year 2020, 47% of the permits were issued from Post Falls, 17% from Coeur d'Alene, 8% from Hayden, 15% from the rural county, 12% from Rathdrum, and 2% from other cities. Housing permits are shifting over time from Coeur d'Alene to Post Falls and Rathdrum.

Vacancy Rates Post Falls

- Regionally vacancy rates are low. The overall Post Falls vacancy rate is 1.1%, broken down as follows: xxvi
 - Overall, 1.1%
 - Single Family, 5.8%
 - Multi-family vacancy rates:
 - 1 bd/1 bath: 0.5%
 - 2 bd/1 bath: 0.7%
 - 3 bd/2 bath: 2.0%
 - 3 bd/2 bath: 2.2%

Source: Jon Manley - Planning Manager Post Falls

Term Rentals (i.e., Air B&B)

• The conversion of residences to short-term rentals (STRs) effectively reduces housing inventory. There are 228 legal permits for STRs in Coeur d'Alene and more than half are held by out-of-state owners. The number of vacation rental units advertised is estimated to be about 645, though only about 35% have permits. **xviii** Extrapolating across the county, the total number of STRs could exceed 1,000 units. **xviii** STRs can be controversial. They facilitate the tourism industry but reduce the housing stock available to residents. There are clear tradeoffs.

Housing Supply Estimations and Forecasts

- The housing forecast for this study was conducted *adapting* some of the forecast data employed by KMPO. **xix* Recently released 2020 Census housing and population numbers allowed the model used for the forecast to be updated to 2020.
- Assuming the decade 2020-2030 has the same growth rates that occurred from 2010 to 2020 (per U.S. Census), a total of 21,397 units will be needed in Kootenai County before 2030 (per weighted average of Kootenai County cities and rural county regions). This assumes the persons per dwelling will remain constant from the 2010 U.S. Census. Of those units, an estimated 16,074 new housing units will be needed in cities and another 5,323 will be needed for the rural regions of the county (Table 10).

Table 10: Estimated (Predictive) Minimum Housing Units Needed by 2030

			Total		
City/County		Effective	2030		Net Over
Oity/ County	Population	Persons	Units	Actual 2020	2020
	2030	Per Unit	Needed	Units	Needed
Cities	160,694	2.33	68,821	52,747	16,074
Rural Kootenai County	52,602	1.93	27,312	21,989	5,323
Total County	213,296	2.22	96,132	74,736	21,397

^{*}Census data and Authors' Calculations

• These calculations suggest that 2,140 new housing units per year must become available to accommodate conservative anticipated growth in Kootenai County from 2021 to 2030. Projecting population growth beyond 2030 to 2040, the annual number of new housing units

- that will be needed rises considerably. From 2020 to 2035, an estimated 2,833 new housing units *per year* will be needed, and from 2020 to 2040, an estimated 3,015 new housing units per year will be needed (Table 11).
- Table 11 presents the population and actual housing units as estimated by the U.S. Census for the years 1990, 2000, 2010 and 2020. The years 2030, 2035, and 2040 are population and housing projections. Column 1 presents the year, Column 2 presents the population, Column 3 is housing units needed, Column 4 is the net increase in housing units from the previous census year, and Column 5 presents the average number of net additional housing units per year.
- The first four rows of the table report the calculations based on census data while the remaining three rows present housing projections based on authors' and KMPO population growth estimates for Kootenai County.
- For this analysis, we held the number of persons per unit constant as calculated from 2010 census data, which varied by city. The overall county average was 2.19 persons per dwelling.
- The housing projections for years 2030, 2035, and 2040 are compared against the base year which is 2020. From 2020 to 2030, the housing projection is for 10 years. From 2020 to 2035, the projection is 15 years, and from 2020 to 2040 is 20 years. The average units per year (Column 5) is calculated by dividing the net additional units in Column 4 by the respective number of years in each interval (10 years for the 2030 projection, 15 years for the 2035 projection, and 20 years for the 2040 projection).

Table 11: Forecasts for Kootenai County Housing Supply

Year	Population	Units	Net New Units	Avg New Units/Year	Type
-1990	69,795	31,964	-	-	Actual
2000	108,685	46,607	14,643	1,464	Actual
2010	138,494	63,177	16,570	1,657	Actual
2020	171,362	74,736	11,559	1,156	Actual
2030	213,296	96,132	21,396	2,140	Predicted
2035*	264,675	117,224	42,488	2,833	Predicted
2040*	307,183	135,031	60,295	3,015	Predicted

^{*}KMPO Population Forecasts and Authors' Calculations

- The number of new housing units that were added to Kootenai County housing stock fell from 16,570 units during 2000-2010 to 11,559 units added 2010 to 2020 (Column 4). This reduction contributed to the current housing deficit in Kootenai County.
- Given the analysis above, new housing units will need to increase by 85% from 1,156 per year in 2020 to 2,140 per year from 2021 to 2030 (using 2010-2020 census data to project population growth to 2030). Using KMPO estimates for population growth from 2031 to 2040, the number of annual units will need to increase by 161%, from 1,156 units per year in 2020 to 3,015 units per year in 2040. xxxii In order to meet the region's projected population growth during the next 20 years, approximately 2,000 and 3,000 new housing units will be needed annually. Only since 2018 has Kootenai County met or exceeded 2,000 annual building permits.

These are conservative estimates of new housing units needed and do not include other factors such as second home purchases by nonresidents, term rentals, or other changing demographics. The total number of building permits in Kootenai County was 2,929 in 2020. If that trend was to continue each year through 2040, the housing crisis might resolve itself (depending on a variety of factors).

Demand Factors - Market Driven - Almost Entirely by Independent Market Forces

- Cities and counties have little control over the migration of people relocating to their communities.
- Municipalities have very little ability to regulate or influence the demand for housing or any other community services.
- For Kootenai County, nonresident home buyers will likely have the resources to outbid residents if housing supply is constrained.
- Wealthy individuals are more likely to move than their less affluent counterparts.

Supply Factors - Heavily Influenced by Local Governments and Regulations

- City and county regulations have influence in the market only on the supply side.
- The U.S. has a robust and vibrant competitive construction and real estate industry (including Kootenai County). In the absence of impediments, the industry will provide adequate and affordable housing for the majority of households.
- Supply side constraints take the form of rent controls, green zones, building codes, minimum acreage requirements for subdividing rural land, zoning restrictions and general policies to prevent urban sprawl.

Housing Demand Increase + Housing Supply Decrease = Sharp Price Increases

• In Kootenai County, housing demand has dramatically increased and driven-up price. On the supply side, *quantity supplied* increased in response to the increase in prices and builders constructed many more housing units. However, the *supply curve* of Kootenai County housing has actually decreased due to increased construction and regulatory constraints. Both the increase in demand without a commensurate increase in supply have sharply increased housing prices. *xxxii*



Single-Family Detached Housing Zoning (i.e., R1 Zoning) Reduces Housing Density and Increases Land Consumption

Across the country, single-family detached housing zoning has become a focus among community leaders. It is only legal to build single unit detached housing on 75% of the residential land in the U.S. This restriction is higher for some cities (Table 12). This is consistent with Idaho and its cities. These historic zoning policies have resulted in a low-density housing pattern that increased both urban land use and housing prices. XXXXIII

Table 12: Percentage of Housing in Single-Family Detached Residential Zoning

Percent	City
94%	San Jose, California
81%	Seattle
79%	Chicago
77%	Portland, Oregon
75%	Los Angeles, California

Source: New York Times (6/18/19)

Zoning and Building Regulations: A Trade-off of Benefits Versus Costs

- The well-known benefits of zoning include building codes to promote safety, provide adequate utility and transportation infrastructure, segment industrial and large commercial enterprises from residential neighborhoods, and other benefits.
- The costs of zoning are less well known, particularly excessive zoning. **xxiv* The literature suggests that the greater the zoning-related land use restrictions, the higher the housing prices and greater the volatility of prices both upward during economic expansions and downward during recessions. **xxv*
- The trade-offs in development: Sprawl (i.e., building on more land) versus density. The absence of either escalates housing prices. There is no "magic bullet." If you do not provide adequate housing, house prices will increase sharply altering the character of your community.
- Mixed-residential housing can include single-family detached housing, cluster housing, duplexes, and triplexes, that increase housing availability while preserving the character of communities.
- The direct regulatory burden of building a house in terms of permitting fees is 2.4% of direct costs in Coeur d'Alene and it ranges in the various Kootenai County communities from the approximately \$11,491 in Coeur d'Alene to about \$19,191 in Rathdrum. The National Association of Home Builders estimates that the cumulative regulatory burden per house (at all levels of government) in Kootenai County is \$93,870 or about 19% of the total cost of a median priced home. This includes construction delays, zoning regulations, and all other impediments and restrictions xxxvi

Houston Texas Versus San Jose California: A Tale of Two Cities' Zoning Regulations

• A tale of two cities: Houston and San Jose. The population for the Houston MSA grew by 50% (4.8 million to 7.3 million people) over the past two decades. During that same time the

- population in the San Jose MSA only grew 13% (1.7 million to 2 million people). From 2001 to 2021 the price of a home in the Houston MSA rose only \$52,011 in real terms (30% price growth). In the San Jose MSA the real price of a home increased \$453,774 (59% price growth). Even though Houston's population was growing nearly four times faster than San Jose's, San Jose's typical home prices were growing twice as fast as Houston's.
- One key difference between the two cities is the degree of zoning regulations. Houston^{xxxvii}
 has very low levels of housing regulations where San Jose has a relatively high level of
 zoning and building restrictions.
- According to Zillow the typical house price in Houston was \$238,591 (October 2021)^{xxxix} and the typical price of a home in San Jose was \$1,318,515 (October 2021). xl

Community Alternatives: Mixed Residential: Increasing Housing Density

- Reducing housing constraints does not necessarily change the fundamental character of
 the region. One solution is changing zoning laws to allow for higher density residential
 housing and relaxing zoning restrictions in some neighborhoods. There are many
 advantages for creative strategies to increasing density. They include:
 - Esthetically elegant and beautiful neighborhoods (contrary to some public perception)
 - o Reducing traffic congestion
 - o Reducing overall housing costs
 - Increasing employment opportunities for the local population by making housing affordable
 - o Reducing inequality
 - o Promoting environmental sustainability
 - o Preserving open spaces and farmland
 - o Promotion of community cohesiveness
 - Other benefits

Housing Constraints Impact on the Regional Economy Adverse Community Impacts

- Housing constraints may *appear* to boost the economy through higher house equities for existing homeowners. They can, however, transform the economy and local culture in ways
 - not anticipated. These are several possible adverse consequences:

 o Local firms may curtail expansion plans because they cannot find workers who can afford housing, reducing employment opportunities for residents.
 - o New firms who would have located in Kootenai County may choose to move to other locations, further reducing employment opportunities for the local population.
 - O Long-term, nonresidents may crowd out the working resident populations. Nonresidents typically have the resources to outbid residents for available housing. Housing constraints ultimately hurt longtime residents more than nonresidents or new arrivals. We need opportunities that can expand generations of residents to become deeply rooted and involved in our communities.
 - The character of the community will be changed from a community that represents all walks of life to a community where only the wealthy can afford to live.

- Over time, the community will be transformed in ways unimagined to the previous generations who enacted housing restrictions.
- O While these factors translate to significant losses to the economy, it should also be noted this is both a national and a local problem. Some factors such as zoning laws and regulations are under the auspices of local jurisdictions. Other factors are beyond the control of local policymakers including supply chain challenges, increasing costs of construction, the lack of construction workers, and pandemic demographic shifts.

Economic Impacts: The Housing Constraint is Reducing Employment and Output in Kootenai County

- As part of this study, we conducted a workforce analysis using labor market data provided by Economic Modeling Specialists, International (Emsi). xlii The lost productivity by firms unable to find employees due to the housing constraints in Kootenai County were measured. Specifically, we focused on the long-term vacant positions created by the lack of affordable housing.
- The workforce analysis confirmed both individual feedback from businesses and from the employer surveys that were conducted as part of this study. Approximately 44% of executives/managers responded that they had difficulty in filling positions due to the housing market and the resulting salary price point needed to hire the position.
 - O While it's been difficult, some employers have found success in recruiting short-term by increasing wages and/or benefits including childcare subsidy benefits.
- The workforce analysis found a direct job loss of 1,589 employees. This is a conservative metric as we attributed only 15% of the persistent unfilled positions in the county to the housing market (and as such is a lower-bound estimate). The economic impacts were calculated with an IMPLAN input-output model of the economy. The results are reported in Table 13. The lack of affordable housing has resulted in: 1) a loss of 2,749 jobs in the local economy; 2) a reduction of \$220.3 million in gross regional product; and 3) a loss of \$158.9 million in local payroll.
- In addition to the decline of economic activity, the housing constraint is reducing tax revenues including a loss of \$4.4 million in property taxes, \$7.0 million reduction in state sales and excise taxes, and \$4.7 million in state income taxes. Total lost taxes are \$16.1 million including the multiplier effects which could have been supporting critical infrastructure, improving transportation, expanding education and/or reducing the levy rate.

Table 13: Economic Impacts of Lack of Housing Availability

	Employment	Sales	GRP	Income
Economic Impacts	-2,749	-\$446,974,814	-\$220,311,945	-\$158,883,710
	Property	Sales/Excise	Income	Total
Fiscal Impacts	-\$4,391,513	-\$7,021,685	-\$4,677,571	-\$16,090,769
Source: IMPLAN and Author's C	alculations			

Housing Constraints and the Construction Industry

• The construction industry ranks 5th in Kootenai County in employment with 6,921 workers in 2020 and an average annual salary package of \$55,916. The industry job growth has

increased 41% from 2015 to 2020. Total gross payroll, benefits, and income were \$473 million in 2020. Housing constraints could cripple this industry and reduce an important local source of jobs and income.

Surveys of Kootenai County Stakeholders

- The CDA EDC sponsored a series of surveys and interviews to collect primary data on the challenges facing residents, employers and other stakeholders in acquiring and maintaining affordable housing.
 - o Focus groups and individual meetings: Over 50 regional stakeholders were interviewed.
 - O Three different surveys were sent to respective stakeholders and organizations within Kootenai County: employers, employees, and realtors. The Employee Survey was sent out to the employees of 10 regional businesses through their respective human resource departments. The Employer Survey was sent out to the managers of a sampling of prominent employers in Kootenai County. The Realtor Survey was sent out to all active realtors in Kootenai County.
- In total, the CDA EDC received 2,697 responses from all the surveys. The surveys were conducted from July 2021 through September 2021. The large number of respondents is an indication of how important regional stakeholders view the housing issue in Kootenai County.

Survey Summary Findings

Employee Survey (2,535 responses)

- Approximately 71% of respondents owned their own home while 28% rented. This is similar to the overall population of Kootenai where 69% own their own homes and 31% rent.
- Approximately 60% have lived in Kootenai for over 10 years, 16% for 5-10 years, 14% for 2-4 years, and 10% for a year or less. Interestingly, of those who have lived in Kootenai County for 10+ years, only 47% own homes. About 40% of the sample have lived in Kootenai County less than 10 years.
- The majority of renters (68%) have seen an increase in rent within the last six months with an average increase of about 29%. The average new rent was \$1,443 a month, up from \$1,122 six months ago, according to the survey.
- Leading Indicator for overall housing affordability: Approximately 54% of renters spend 30%-50% of gross monthly household income to pay their rent while 21% pay more than 50% of their income for housing. Only 24% of the renters spend 30% or less of their income for housing.
- Homeowners are faring better, likely because most of them previously purchased their homes before the recent spike in house prices. Approximately 60% are paying less than 30% of their income on mortgage expenses, 33% are paying between 30% to 50% of their income for mortgage expenses, and 21% are paying greater than 50% of their income for housing.
- Over time, the number of financially stressed homeowners will increase as normal housing turnover forces more homeowners into higher priced homes.

Realtors Survey (105 responses)

• Approximately 46% of homebuyers are local. The realtors (on average) believe that only 22% of all home sales are coming from residents wanting to change homes. Another

- 12% are new residents wanting to purchase a home. Finally, telecommuters compose about 12% of the homebuyers.
- <u>Approximately 54% of homebuyers are nonlocal:</u> Nonresident purchases include retirees from outside the region (25%), second home buyers (15%), and investors (14%) for rental properties and resales.
- <u>Multi-family sales</u>: About 70% of multifamily housing sales are to nonlocal investors.

Employer Surveys (57 Respondents)

• Approximately 75% of the firms had difficulty in finding employees and face a labor shortage. The most important reasons cited were the inability to find affordable housing and salary price points (Table 14).

Table 14: Reasons of Hiring Difficulty

Reason	0/0
Inability to find affordable housing and salary	44%
Lack of specific skill/technical expertise	32%
Lack of interest/applications	12%
Career changes	4%
Unemployment benefits	3%
COVID related	3%
Daycare	1%
Total Responses Given	100%

Conclusions

Kootenai County is one of the fastest growing counties in Idaho and Idaho is at the top of the list for fastest growing states in the U.S. Not coincidentally, Kootenai County is ranked nationally as having the fastest increase in housing prices and rents within the last four years. The county is at a crossroads with regards to long-run character of the community. Failure to provide adequate and affordable housing will fundamentally reshape the community in ways unintended by community leaders and community stakeholders. There is a technical appendix to this report that will be available by February 15, 2022.



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Notes

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- ⁱ The results and opinions in the study are those of the authors alone and do not reflect on any associated institutions. The author's bear no liability in application or use of the study in any financial or policy decision making.
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Fall 2022 Housing Roundtables

Links to Homelessness Handouts

- **Homelessness Report**
- Homelessness Resources Region 3
- Homelessness Resources Region 4
- Homelessness Resources Region 5







The twelfth annual Avenues for Hope Housing Challenge raised nearly \$2.7M in December 2022 for 88 nonprofit housing providers throughout Idaho. Funds will help ensure Idahoans have access to safe, stable, affordable housing and supportive services. More than \$12.2 million has been raised since the campaign began in 2011.

Results

\$2,689,024 Raised for 88 Organizations

\$2,325,715 Received in Donations

\$363,310 Awarded in 386 Prizes and 86 Matching Funds
5,140 Donors Made 5,814 Gifts

Generous Campaign Sponsors

PLATINUM:







ZIONS BANK

GOLD: Blue Cross of Idaho Foundation for Health
SILVER: Academy Mortgage • Idaho Central Credit Union • Key
Bank • Magellan Cares Foundation • Stifel • The Pacific Companies
BRONZE: Barclays • Boise Housing Corporation • Bonial & Associates •
Fairway Independent Mortgage • First Interstate Bank • Hawley Troxell
• Idaho National Laboratory • Idaho Power Company • IL Group/OSC •
Mountain West Bank • New Beginnings Housing • Northwest Integrity
Housing • PacificSource Health Plans • Saint Alphonsus Health System
• Skinner Fawcett LLP • Thomas Development • Washington Trust Bank
FRIENDS: Bank of Commerce • Citizens Community Bank • Eide Bailly LLP
• Essent Guaranty • Evergreen Home Loans • First American Mortgage
Solutions • Gerald M. Hunter • Intermountain Gas Company • P1FCU •
Republic Services • TAO Idaho • TitleOne • Tito's/Fifth Generation • Valbridge
Property Advisors • WaFd Bank • Westcor Land Title Insurance Company

PRESENTED ANNUALLY BY:



Participating Nonprofit Results

NORTH:

Alternatives to Violence of the Palouse-\$7,725 Bonner Community Housing Agency-\$1,650

Agency-\$1,050

Bonner County Homeless Task Force-\$60,460

CDAIDE.-\$8,725

Family Promise of North Idaho-\$43.865

Family Promise of the Palouse-\$133,566

Habitat for Humanity of North Idaho-\$2,350

L-C Valley Habitat for Humanity-\$14,315

LC Valley Youth Resource Center-\$32,091

Moscow Affordable Housing Trust-\$11,281

Palouse Habitat for Humanity-\$11,875

Safe Passage-\$550

Sojourners' Alliance-\$36,627

St Vincent de Paul of North

Idaho-\$76,013

The Salvation Army of Lewiston-\$500

Union Gospel Mission-\$5,255 YWCA of Lewiston, ID-Clarkston, WA-\$2,854



SOUTHEAST:

Aid For Friends-\$63,075
Bannock Youth Foundation \$1,050
Bridges-\$9,200

Cassia County Joint School District #151-\$7,100 CLUB-\$4,060

Community Resource Center of Teton Valley-\$22,360

Everybody House-\$7,570 Family Services Alliance of SE

Idaho-\$13,778

Gateway Habitat for Humanity

Pocatello-\$8,230

Habitat for Humanity Idaho

Falls Area-\$30,250

Habitat For Humanity of the

Magic Valley-\$46,350

Idaho Falls Rescue Mission-

\$32,300

Magic Valley Area

Humanitarian Center-\$13,200

Minidoka School District 331-

\$4,500

NeighborWorks Pocatello-

\$53,616

Oneida Crisis Center-\$6,300

Promise Ridge-\$13,928

SCCAP-\$1,200

SEICAA-\$2,500

The Mahoney House-\$12,475

The Salvation Army Pocatello-\$1,100

γ1,100 ...

Twin Falls Optimist Youth

House-\$10,100

Twin Falls School District-

\$3,500

Valley House Homeless Shelter-

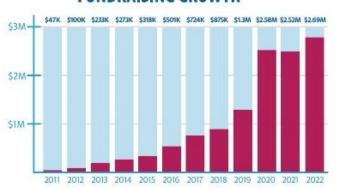
\$16,125

Valley Mission-\$25,300

Voices Against Violence-\$500 White Pine Charter Schools-

\$2,550

FUNDRAISING GROWTH



SOUTHWEST:

Advocates Against Family Violence-\$8,735 Agency for New Americans-\$9,167

Astegos.org-\$86,151

Boise Public Schools Foundation-\$4,200

Boise Rescue Mission Ministries-\$14,750 Boise Valley Habitat for Humanity-\$40,152

CATCH-\$215,113

Chrysalis Women's Transitional Living-\$7,085

Corpus Christi House -\$155,536

Education Foundation for Joint School

District No. 2-\$350

Faces of Hope-\$6,645

Family Justice Center Foundation of Idaho-

\$20,260

First Story-\$2,800

Giraffe Laugh Early Learning Centers-

\$7,861

Good Samaritan Home-\$28,885

Idaho Access Project-\$5,430

Idaho Anti-Trafficking Coalition-\$3,900

Idaho Community Reinvestment

Corporation-\$6,795

Idaho Legal Aid Services-\$850

Idaho Veterans Chamber of Commerce-

\$13,800

Idaho Youth Ranch-\$4,860

Interfaith Sanctuary Homeless Shelter-

\$13,885

Intermountain Fair Housing Council-

\$3,600

International Rescue Committee-\$9,490

JEMfriends-\$17,250

Jesse Tree-\$484,493

LEAP Housing-\$300,871

Low Income Support-\$6,300

Nampa School District McKinney-Vento

Program-\$350

NeighborWorks Boise-\$38,750

Ross Pantry, Kuna School District-\$550

Safe Families for Children - Lutheran

Community Services Northwest-\$21,727

Shepherd's Home -\$1,000

St. Vincent de Paul Southwest Idaho-\$192,684

Terry Reilly Health Services-\$500

The Community Builder-\$14,730

The Home Partnership Foundation-\$3,675

The House Next Door-\$34,250

The Housing Company-\$6,330

The Salvation Army Boise-\$650

The Salvation Army Caldwell-\$7,880

Toby's Place-\$1,950

Trinity New Hope-\$15,751

Women's and Children's Alliance-\$6,115