#### **IDAHO COMMUNITY REINVESTMENT CORPORATION**

**LOAN PRODUCT**: ICRC offers **permanent**, long-term mortgage loans for the following:

- \* Newly constructed multifamily developments.
- \* Acquisitions of multifamily developments which involve substantial rehabilitation.
- \* Refinancing for existing, affordable multifamily housing subject to market conversion may be considered on an exception basis.

#### **LOAN TERMS**:

Loan-to-Value: 75% of appraised market value; on newly constructed projects, cash

equity of 10% of hard costs must be verified.

Loan Term: 17 or 30 – years

Loan Amortization: 30-year maximum

Debt Service Coverage Ratio: 1.20 to 1 minimum for all debt requiring amortized payments, unless

they are subordinated notes payable with excess cash or deferred

payment notes.

(Refinance 1.25 to 1 minimum).

Maximum Loan: No minimum. The maximum loan amount for any single project shall

not exceed 10% of the loan pool. An exception may be granted to increase the loan limit for any single project through approval by 2/3 of the ICRC Loan Committee. Under no circumstances shall more than 20% of the loan pool be allocated to any borrower (cumulative

projects).

Interest Rates: The interest rate shall be a fixed rate, using a Des Moines Federal

Home Loan Bank determined rate provided weekly and available by

contacting IHFA.

Interest Rates are quoted for both 17 and 30-year terms with 30-year

amortizations.

Rate Locks: Available for a maximum of 18 months at issuance of a Conditional

Commitment.

Up-front Lock fee of .500%.

Interest rate Lock charge of 50 basis points will be added to the

quoted interest rate.

Prepayment: A prepayment fee will be in effect based on the FNMA yield

maintenance formula (FNMA Form 4157). If the Prepayment is made after the expiration of the yield maintenance period (10 years from date of note) but more than 90 days before the maturity date, the prepayment premium shall be 1% of the unpaid principal

balance.

Guarantees: ICRC loans will generally be non-recourse loans; however, in some

instances personal guarantees may be required.

Fees:

Application Fees: \$1,500 for all applications. Fees are due at the time of application

and are nonrefundable.

Commitment Fees: 1.50% of the loan amount at commitment; \$1,500 minimum.

Rate Lock Fees: .500% added to spread for a rate lock; In addition, there will be 50

basis points payable at time of rate lock.

Extension Fees: 0.25% of the loan amount; \$1,000 minimum. Extension period to be

negotiated on a case by case basis.

Out-of-Pocket Costs: Borrower is responsible for all out-of-pocket costs including, but not

limited to costs for appraisal inspection, survey, title, legal, credit

reports, environmental reviews, soil testing, etc.

**ELIGIBLE BORROWERS**: Single-asset ownership entities.

AFFORDABILITY: Affordability requirements, governed by a recorded Regulatory

Agreement, will remain in effect for the life of the ICRC loan.

## Occupancy:

All developments funded by ICRC must, at a minimum, set aside units for low-income households as follows:

\* at least 40% of the units in the development must be occupied by households earning not more than 60% of area median income, OR

\* at least 20% of the units in the development must be occupied by households earning not more than 50% of area median income.

#### Restricted Rents:

All units designated for low-income households must be rent restricted. Rents (including appropriate utility allowances) may not exceed 30% of the maximum income limitation established for the unit. Rent restrictions are based upon current Low-Income Housing Tax Credit regulations (Section 42 of the Internal Revenue Code).

#### **PRIORITY PROJECTS:**

#### Special Needs Populations:

Priority will be granted to developments in which at least 30% of the units serve the housing and non-housing needs of the following special needs populations:

\* Farm Workers \* Elderly \* Single Parent Households

\* Large Families
 \* Persons with mental or physical disabilities

## Location:

Priority may be granted to developments located in primary service areas of ICRC member banks. ICRC will address affordable housing needs in both rural and urban areas of the state, and will provide a priority in areas of the state with limited or no affordable multifamily housing.

# **Tenant Selection**:

Priority will be given to developments which utilize Affirmative Housing Marketing Plans in tenant selection process.

## Affordability Commitment.

Priority will be given to developments which provide for continuing affordability beyond the term of the ICRC loan.

**OTHER FUNDING SOURCES**: Low-Income Housing Tax Credit and HOME can be utilized in conjunction with ICRC financing.

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